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INTERSTATE COMMERCE COMMISSION

AGREEMENT

Dated as of June 15, 1975

between

PULLMAN INCORPORATED
(Pullman-Standard Division)

and

THE BALTIMORE AND OHIO
RAILROAD COMPANY

Covering 2500 100-Ton Open Top
Hopper Cars

THIS AGREEMENT, dated as of June 15, 1975, by and between PULLMAN INCORPORATED (Pullman-Standard Division), a Delaware corporation (Builder), and THE BALTIMORE AND OHIO RAILROAD COMPANY, a Maryland corporation (B&O);

W I T N E S S E T H:

The Builder and B&O heretofore entered into a Letter Agreement dated December 20, 1974 (a copy of which Letter Agreement is made a part hereof by reference), whereunder the Builder agreed to construct and deliver to B&O, and B&O agreed to accept and pay for

2500 100-Ton Open Top Hopper Cars (out of a total of 3000 to be purchased by B&O and its affiliates) to bear B&O's road numbers 197,000 to 199,499, inclusive, AAR mechanical designation HT (the "Cars").

Delivery of the Cars by the Builder to B&O is scheduled to begin on or about June 21, 1975. However, inasmuch as B&O has not as yet consummated financing agreements (pursuant to a Conditional Sale Agreement or otherwise), it is not in a position to accept delivery of and pay for the Cars under the terms of the Letter Agreement at this time. B&O represents that such financing arrangements will be consummated, however, on or before September 15, 1975. B&O (in order that it may use the Cars pending completion

of the above financing arrangements) has arranged with the Builder to give it temporary custody and possession of the Cars on their completion, solely as a bailee of the Cars, and the Builder is willing to do so upon the terms and conditions hereinafter stated.

In consideration of the premises, the Builder hereby delivers to B&O and B&O hereby accepts from the Builder the Cars as of the date each of them is delivered to B&O at Louisville, Kentucky, or other such place as may be specified by B&O, for the period ending on the earlier of September 15, 1975, or the date of consummation of the above financing arrangements. At such time this Agreement shall automatically be cancelled and superseded without further action by or notice to any party concerned.

Title to the Cars shall remain in the Builder and B&O's right and interest therein is and shall be solely that of possession, custody and use as bailee under this Agreement. Transfer of title shall be effected only at the time of delivery of the bills of sale. B&O, without expense to the Builder, will promptly cause this Agreement to be filed with the Interstate Commerce Commission for recordation under Section 20c of the Interstate Commerce Act. In addition, B&O shall do such other acts as may be required by law, or reasonably requested by the Builder; for the protection of the Builder's title to and interest in the Cars.

B&O agrees that it will permit no liens of any kind to attach to the Cars; and that it will

- (a) indemnify and save harmless the Builder from any and all claims, expenses or liabilities of whatsoever kind; and
- (b) pay any and all taxes, fines, charges and penalties that may accrue or be assessed or imposed upon the Cars of the Builder because of its ownership or because of the use, operation, management or handling of the Cars by B&O during the term of this Agreement.

B&O's obligations contained in this paragraph shall survive the termination by mutual agreement or otherwise of this Agreement.

B&O will, at its own expense, keep and maintain the Cars in good order and running condition and will at its option repair or replace or promptly pay to the Builder the purchase price in cash of those Cars which may be damaged or destroyed by any cause during the term of this Agreement.

Prior to the delivery of each Car to B&O under this Agreement it will be numbered with a road number as hereinbefore indicated, and there shall be plainly, distinctly, permanently and

conspicuously marked upon each side of each Car, in contemplation of the financing heretofore referred to, the following legend in letters not less than one inch in height:

"OWNERSHIP SUBJECT TO A SECURITY AGREEMENT
FILED UNDER THE INTERSTATE COMMERCE ACT,
SECTION 20c"

B&O hereby agrees to indemnify the Builder against any liability, loss or expense incurred by it as a result of the placing of the aforementioned markings on the Cars.

In case, during the effective period of this Agreement, such markings shall at any time be removed, defaced or destroyed on any Car, B&O shall immediately cause the same to be restored or replaced.

All or any of the rights, benefits or advantages of the Builder, including the right to receive the purchase price of the Cars as provided in the Letter Agreement, may be assigned by the Builder and reassigned by any assignee at any time or from time to time, provided, however, that no such assignment shall subject any such assignee to any of the Builder's warranties, indemnities or any other obligations contained in this Agreement or in the Letter Agreement relating to the Cars. In the event the Builder assigns its rights to receive the payments herein and/or under

the Letter Agreement, and B&O receives written notice thereof from the Builder together with a counterpart of such assignment stating the identity and the post office address of the assignee, all payments thereafter to be made by B&O under this Agreement shall, to the extent so assigned, be made to the assignee against proper receipt therefor in a form satisfactory to B&O.

In the event of any assignment by the Builder of its rights to receive any payments under this Agreement or under the Letter Agreement, the rights of such assignee to such payments as may be assigned together with any other rights hereunder which can be and are so assigned shall not be subject to any defense, setoff, counterclaim or recoupment whatsoever arising out of any breach of any obligation of the Builder in respect to the Cars, nor subject to any defense, setoff, counterclaim or recoupment whatsoever arising by reason of any other indebtedness or liability at any time owing to B&O by the Builder. Any and all of such obligations howsoever arising, shall be and will remain enforceable by B&O, its successors and assigns, only against the Builder and its successors and assigns (other than assignees as such of rights, benefits or advantages assigned pursuant to this Agreement).

B&O agrees with the Builder that the execution by the Builder of this Agreement or the delivery by the Builder to B&O

of the Cars, as contemplated by this Agreement, shall not relieve B&O of its obligations to accept, take and pay for the Cars in accordance with the terms of the Letter Agreement, or impair any of the Builder's rights under the Letter Agreement.

ATTEST:

J. F. Rezel
Assistant Secretary
[Corporate Seal]

PULLMAN INCORPORATED
(PULLMAN-STANDARD DIVISION)

By Stanley Brown
Vice President

ATTEST:

Peter J. Murphy
Assistant Secretary
[Corporate Seal]

THE BALTIMORE AND OHIO RAILROAD
COMPANY

By L. C. Burt
Assistant Vice President
and Treasurer

APPROVED AS TO FORM
Alma Chase Briggs
Attorney

STATE OF ILLINOIS)
COUNTY OF COOK) SS:

On this 23rd of June, 1975, before me personally appeared Stanley Brown, to me personally known, who being by me duly sworn, says that he is a Vice President of Pullman Incorporated (Pullman-Standard Division), that one of the seals affixed to the foregoing instrument is the corporate seal of said corporation, that said instrument was signed and sealed on behalf of said corporation by authority of its Board of Directors, and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.

[Notarial Seal]

Rollis E. Junk
Notary Public
My Commission expires May 7, 1978

STATE OF OHIO)
COUNTY OF CUYAHOGA) SS:

On this 20th of June, 1975, before me personally appeared L. C. Roig, Jr., to me personally known, who, being by me duly sworn, says that he is Assistant Vice President and Treasurer of The Baltimore and Ohio Railroad Company, that one of the seals affixed to the foregoing instrument is the corporate seal of said corporation, that said instrument was signed and sealed on behalf of said corporation by authority of its President and Directors, and he acknowledged that the execution of the foregoing instrument was the free act and deed of said corporation.

[Notarial Seal]

Joseph J. Mazzone
Notary Public
JOSEPH J. MAZZONE
Notary Public for Cuyahoga County
My Commission Expires Sept. 22, 1977